

WWF-Canada Annual Review

Front cover: Low tide reveals a galaxy of bat stars and other sea creatures. Burnaby Narrows, Gwaii Haanas National Park Reserve, Haida Gwaii, British Columbia, Canada. © Raymond Gehman / National Geographic Stock / WWF-Canada

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WWF is one of the world's most experienced independent conservation organizations, with over 5 million supporters and a global Network active in more than 100 countries. WWF's mission is to stop the degradation of the planet's natural environment and to build a future in which humans live in harmony with nature, by: conserving the world's biological diversity, ensuring that the use of renewable natural resources is sustainable, and promoting the reduction of pollution and wasteful consumption.

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SIGHTS HIGH

SETTING OUR Looking back, 2009/10 proved to be a year of contrasts. On the one hand, WWF-Canada enjoyed major conservation wins, particularly in our oceans work, where we achieved major new protected areas and ever-

> greater success in bringing sustainable seafood to the marketplace. We also saw record participation in Earth Hour, WWF's international call for climate action.

And as an organization, we emerged from a challenging economic period re-energized and ready for growth. Our new strategic plan sets out clear, focussed and ambitious goals for our work over the next five years that includes leading WWF network-wide action in the Arctic.

On other fronts, however, the past year has been extremely hard on the planet. BP's offshore drilling disaster continues to contaminate vast areas of the Gulf of Mexico, while the lack of agreement on greenhouse gas reductions at the Copenhagen conference puts the entire world at risk of catastrophic climate change.

In the face of these international failures, the need for conservation action is stronger than ever. At WWF-Canada, we've responded by setting our sights on reforming oceans management in Canada, conserving 50 per cent of the Arctic, protecting vital freshwater resources and catalyzing a shift to renewable energy and sustainable transportation.

There's no question we'll face tough challenges ahead as we work to achieve these goals. But if we are to protect this living planet, success is our only option.

Fortunately, we've got plenty of reasons to believe we can succeed, including a 43-year track record of achievements, a talented team driven by passion and vision and, most importantly, you: the 150,000 plus Canadians who support our work. WWF-Canada is only as strong as the people who stand behind us. Thanks to you, that's very strong indeed.

We hope you'll take pride in the accomplishments that your support made possible over the past year, and we invite you to help us realize even more in the years to come.

For a living planet,

Gerald Butts **President and CEO**

Palana a Gral

Patricia A. Koval Chairman, Board of Directors

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CANADIAN Leadership, Global impact

As part of the international WWF network, we're part of thousands of conservation achievements around the world every year. By protecting vital habitats and reducing our collective footprint on the planet, we're striving to create a world where humans live in harmony with nature.

Take the example of our work to protect the North Atlantic right whale — one of the world's most endangered cetaceans. Our research, collaboration and advocacy efforts helped to move shipping lanes away from feeding grounds to avoid collisions — a world first. We've also worked with lobster fishermen to change fishing practices to prevent entanglements and we're part of the right whale recovery team and network, jointly established with the Government of Canada.

What lies behind that success?

Perhaps the most important factor is our **collaborative attitude**. To create lasting success, we need the support of the people affected. That's why we sit down with government, with fishermen, with the shipping industry and with other stakeholders to hammer out solutions that work for everyone.

After all, our goal is to create **long-term solutions** that address the needs of both nature and people. Taking the time to earn trust, build relationships and negotiate solutions is a big investment, but we believe it ultimately pays big dividends.

Then there's the **solid science** that underpins our work. Thanks to peer-reviewed research, we know the greatest risk factors for North Atlantic right whales are collisions with ships and entanglement in lobster-fishing lines. That data lets us pinpoint the conservation actions that will create the biggest impact.

Another factor is the resources and experiences we share with the rest of the WWF international network. When WWF-Canada develops solutions that help right whales in the North Atlantic, WWF-New Zealand can apply those lessons to their work with Hector's dolphins, and vice versa. We call it **local to global, global to local**.

And then there's **you**. Thanks to your support, we're able to tackle long-term problems and build lasting solutions. Our millions of supporters in Canada and worldwide give WWF a powerful voice for conservation, as well as the funds to do the job. Together, we're creating a healthy, diverse and sustainable living planet.

ON-THE-GROUND SUCCESS 🤪

The big skies of Saskatchewan's Grasslands National Park were the backdrop for just one of the conservation successes of 2009/10: the release of 34 captive-bred black-footed ferrets to help re-establish this species in the wild. From prairies to oceans, the Mackenzie River Basin to the Caribbean, WWF-Canada made significant gains for nature over the past year.

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CONSERVATION HIGHLIGHTS OF 2009/10

In a year marked by the Gulf of Mexico oil spill, it's especially worth celebrating the big wins WWF-Canada chalked up closer to home.



The past year saw the designation of Gwaii Haanas National Marine Conservation Area in the Pacific; the creation of three national wildlife areas off Baffin Island, including a long-awaited bowhead whale sanctuary; and the protection of coldwater coral forests and sponge reefs on the Grand Banks from bottom fishing. In Cuba, where we worked for many years, Jardines de la Reina was finally designated a marine park.



While we've wound up our sustainable forestry initiative, the seeds we've planted continue to grow, with more than 39 million hectares across Canada now certified to the Forest Stewardship Council's demanding standards.

SUSTAINABLE SEAFOOD



Consumers across the country are enjoying an increasing number of environmentally responsible seafood products certified by the Marine Stewardship Council. As we enter the third year of our partnership with Loblaw, WWF-Canada is proud to be a contributor in their goal toward 100% sustainable seafood by the end of 2013.



In our final testimony at the Mackenzie Gas Project hearings, we argued that conservation decisions should be sequenced up front, before industrial projects are approved, with an emphasis on establishing community-initiated protected areas. The Review Panel agreed, supporting our recommendations in their report to the federal government and National Energy Board.

LIVING RIVERS

Our freshwater team has been drawing national attention to the need for healthy flow in Canada's rivers, through our 2009 *Canada's Rivers At Risk* report and our work on the Athabasca River Phase II Framework Committee.

CLIMATE ACTION

Our mobilization efforts saw 800-plus scientists and 12 scientific societies across the country sign our "Scientists' Voice" petition calling on Prime Minister Stephen Harper to take urgent action on climate change. Meanwhile, millions of Canadians switched off their lights during Earth Hour and major Canadian businesses signed on to the Copenhagen Communiqué.

FOOTPRINT REDUCTION

Through initiatives like our Living Planet Community, we're not only building a constituency for climate action that is too big to ignore, we're also making a measurable reduction in the carbon footprint of Canadians across the country.



Black-footed ferrets had been given up as extinct until a small number were discovered in a remote Wyoming ranch in 1987. Last fall, 34 were released into the wild — the culmination of captive breeding and habitat protection work on the part of several conservation groups, including WWF, and the U.S. and Canadian governments.

Results like these are the proof that long-term conservation investments do pay off.

ARCTIC VISION

What will the Arctic look like 50 years from now? WWF has been busy developing models to predict how climate change will transform ecosystems north of the Arctic Circle. Our goal is to develop a conservation blueprint for the region, identifying the features and areas of highest conservation value that must be protected so that species such as polar bears, narwhal, belugas and caribou have the habitat they need to survive the coming centuries.

> WWF-Canada is proud to be leading WWF's global effort to create a secure future for the lands, waters and people in this still-wild region.

> While climate change is transforming the physical landscape of the Arctic, it is altering the economic landscape as well. The prospect of ice-free summers is luring industry to the region, and in the face of this rush of development, the old rules for managing a fragile environment are more inadequate than ever.

We aim to provide the foundation for prosperous communities by integrating industrial expansion with cultural and ecological safeguards and by entrenching the concept of stewardship in the governance of the region.



40 per cent of Canada's land mass and 2/3 of our coastline lie in the Arctic.

That's why we're a member of the Beaufort Sea Partnership. Together with Inuvialuit agencies and other government bodies, industry, researchers and conservation organizations, we're developing plans to integrate conservation and economic development, rewriting the rules to reflect new northern realities.

We're also an official participant in the National Energy Board's review of Arctic safety and offshore drilling in one of the roughest, coldest and least serviced oceans on the planet. Our position is clear: offshore oil drilling should not proceed until we have effective ways to manage the risks to this pristine environment and the species and coastal communities that depend on it.

Finally, we continue to expand our knowledge of Arctic ecosystems to ensure our conservation strategies are based on sound science. Last August, that included support for a helicopter survey of polar bears on the coastline of northern Baffin Island. The WWF-funded initiative partnered local hunters and trappers with government and university scientists, generating population data essential to long-term monitoring.

"The Arctic sea ice holds a central position in our Earth's climate system. Take it out of the equation and we are left with a dramatically warmer world."

- Dr. Martin Sommerkorn, WWF International Arctic program

Three New Protected Areas

It's official! Niginganiq (Isabella Bay) has now been formally designated a 336,200 ha National Wildlife Area, protecting the bowhead whales that gather to feed on zooplankton here on the northeastern coast of Baffin Island. After a quarter-century of lobbying by WWF-Canada and the local community of Clyde River, the bowhead sanctuary was announced in June. Joining it are two other newly protected areas on Baffin Island: Qaquiluit, home to Canada's largest colony of Northern Fulmars, and Akpait, an important area for migratory birds.



at twice the global

average, causing a

dramatic loss of sea ice.

Partner in Conservation: RSA

Marine protected areas (MPAs) serve as insurance for our oceans, offering a refuge of biodiversity, providing breeding grounds for hundreds of species and fostering resilience against climate change. So it's fitting that leading insurance company, RSA, is supporting our efforts to create a network of MPAs in Canada's oceans. In the first year of this three-year partnership, RSA's generous \$200,000 donation helped fund WWF-Canada's work in the Arctic and on the Atlantic coast.

CLIMATE ACTION

When news teams broadcast the latest updates on international climate change negotiations in Copenhagen last December, the WWF-sponsored "ice bear" sculpture formed the backdrop a compelling reminder of what lay at stake. Meanwhile the WWF delegation was at the negotiating table, calling for a fair, ambitious and binding deal to keep global warming under control. While world leaders didn't deliver the deal our planet needs at Copenhagen, or at the G8/G20 summits in Canada the following June – where our ice bear made a repeat appearance – we did see the key nations agree for the first time on a common goal of limiting global temperature increases.



According to the World Meteorological Office, the first decade of the millennium was the hottest ever recorded.

WWF is working to keep the global temperature rise below the danger threshold of 2°C.

Ordinary citizens clearly support our position. In March, Earth Hour mobilized hundreds of millions of people around the world in WWF's global call for climate action. One in two Canadians switched off their lights, while worldwide participation smashed previous records.

Business leaders are on side too. More than a dozen major Canadian companies signed the global Copenhagen Communiqué, making the case for a strong and effective UN climate framework. Meanwhile, more than 800 scientists and 12 scientific societies across the country signed our petition calling on Prime Minister Stephen Harper to keep global warming below 2°C.

IN 2009, CANADA Fell below the U.S. In climate change Action, ranking at the bottom of G8 Countries.

In Canada, that means shifting our national energy strategy away from a deeper investment in fossil fuels to a greener alternative based on low-impact renewables. By developing sound low-carbon solutions, encouraging greener forms of transportation, working with industry to shrink their emissions and building the public and political will to make this transition possible, WWF-Canada will transform how we produce and use energy in this country and put Canada on the right path for the planet.

Carbon-neutral by 2015

How do you make an entire industry carbon-neutral without relying on carbon offsets? We're helping the forestry industry to keep its ambitious commitment by pinpointing the most effective ways to reduce greenhouse gas emissions. They include the "Don't Waste Wood" initiative to divert wood waste from landfills, where it creates significant levels of planet-warming methane gas, and put a valuable resource to better use.

88%

A whopping 88 per cent of Canadians believe it is critically important for Canada to play a strong leadership role in promoting global solutions to climate change.

Partner in Conservation: The CSL Group Inc.

Shipping company, The CSL Group Inc., has committed to shrinking its carbon footprint, signing a five-year agreement with WWF-Canada to reduce greenhouse gas emissions within the fleet. "We're being challenged to be better than we are and we're fully aware that WWF-Canada will hold us to our commitments," says Gerry Carter, president of The CSL Group. The first year of the agreement focusses on measuring the company's current footprint and setting ambitious targets for reducing carbon dioxide, sulphur oxides and nitrous oxides.

"Climate change is one of the biggest challenges of our generation. As with any complex problem, we need to tackle it with determination, innovation and cooperation at a grand scale — and quickly."

- Jim Balsillie, co-CEO, Research In Motion

LIVING RIVERS @

The South Saskatchewan River is one of Canada's most heavily exploited rivers. As it crosses the dry plains of Alberta and Saskatchewan, 50 per cent of its flow is taken to irrigate fields, serve cities and support a growing economy. On top of that, 13 large hydropower dams and hundreds of smaller ones along the river and its tributaries interrupt the flow, resulting in dramatic fluctuations in water levels that threaten downstream species like lake sturgeon and cottonwood trees. And with climate change increasing the frequency of drought, a bad situation could become even worse.

Across Canada, many rivers face the triple threat of excessive water withdrawals, dams and climate change.

"Water is not simply a sector, it is what we are made of."

Dr. John Matthews,
Senior Program Officer,
Freshwater Program,
WWF-US

In 2010, WWF-Canada put the spotlight on the issue with *Canada's Rivers At Risk* report, an assessment of the flow of 10 major Canadian rivers that attracted attention from media and policy makers alike. It showed that some of Canada's most important rivers, such as the South Saskatchewan and the St. Lawrence, have been modified to the extent that ecosystems are in serious trouble. Soon many others – including some of the planet's increasingly scarce large, free-flowing rivers like the Skeena, the Athabasca, and the Mackenzie – could be in trouble as well, as demands on their waters grow and climate change intensifies.

Canada's Rivers At Risk places the focus on environmental flow: the natural fluctuations in water flows and levels determined by weather, geography and season. Just as blood



pressure is a measure of the health of a human body, environmental flow reflects the health of rivers. To protect environmental flows, we need to manage not just how much water is withdrawn from the river each year, but when those withdrawals occur. Our report calls on provincial and federal governments to protect and restore natural river flows by stewarding our freshwater resources and limiting climate change, which threatens to impact the quantity, quality and timing of river flow.

Environmental flow is also at the heart of our work with the Athabasca River Phase II Framework Committee. To that end, WWF-Canada advocates maintaining a threshold of river flow below which no withdrawals are permitted. Successfully incorporating this principle into the management of the Athabasca would not only help protect the globally significant wetlands of the Peace-Athabasca Delta downstream but also set an important precedent for water management in Canada.

Nowhere on the planet are fewer people stewards of so many remarkable rivers – and such vast freshwater resources. In an increasingly thirsty and warming world, this endowment carries significant responsibilities. By setting conservation precedents in our most important and iconic river systems and by engaging Canadians in a public conversation about river health, WWF-Canada will set the standard for freshwater conservation across the country.

"Nothing, perhaps not even climate change, will matter more to humanity's future on this planet over the next century than the fate of our rivers."

- Fred Pearce, When the Rivers Run Dry

Partner in Conservation: Natural Resources Canada (Government of Canada)

One of the healthiest rivers in *Canada's Rivers At Risk* is the Skeena. Flowing pristine and unchecked through northern B.C., it winds its way through coastal rainforest before emptying into the Pacific Ocean. Along the way, it sustains a \$100-million wild salmon fishery that underpins local economies and First Nations culture.

Thanks to the generous multi-year support of Natural Resources Canada, through the Regional Adaptation Collaborative Program, we're looking at how climate change, forestry, run-of-river hydroelectric projects and urban development could affect environmental flows on the Skeena. Ultimately, we'll use that information to help communities develop resource plans that make the link between healthy rivers and healthy forests.

Partner in Conservation: Coca-Cola Canada

Coca-Cola continues to support our efforts in freshwater conservation at both a national and local level. Coca-Cola's multi-year commitment funds the development of a Canada-wide strategy to protect nature's water needs in the nation's rivers and supports a community-focussed project in B.C.'s Skeena River basin to address increasing pressure on this still-pristine river.



HEALTHY OCEANS &

On the West Coast, smarter oceans management got a boost with the launch of the Pacific North Coast Integrated Management Area (PNCIMA). The process, jointly led by First Nations and Fisheries and Oceans Canada, will apply an ecosystem-based management approach to 88,000 square kilometres of ocean in the Great Bear ecoregion. To encourage participation in the PNCIMA process, we organized a successful B.C. speaking tour that saw East Coast commercial fishermen discuss their ocean planning experiences with their West Coast counterparts.

"We believe in long-term solutions for our oceans, not quick fixes. That's why we support WWF-Canada and their emphasis on good science, sound policy and strong stakeholder relationships."

Gordon and Betty
Moore Foundation

By working with the fishing industry, government, retailers and consumers to drive change, we're creating solutions that preserve coastal ecosystems *and* economies.

2009/10 proved to be a year of marine successes. While PNCIMA promises to transform West Coast waters, the Northwest Atlantic Fisheries Organization closed three vulnerable areas on the Grand Banks to bottom fishing — an area totalling more than 4,000 square kilometres — in order to protect coldwater coral forests and sponge reefs.

In Nova Scotia, the voluntary code adopted by fishermen last year is reducing the risk of right whale entanglement, while a new mapping tool that pinpoints overlap between lobster fishing areas and whale habitat will help lower that risk even further. With a whale population that has shrunk to less than 400, preventing even a few fatalities will make a significant difference.



IN JUST TWO GENERATIONS, UNSUSTAINABLE FISHING PRACTICES HAVE DRIVEN THREE-QUARTERS OF THE WORLD'S FISH STOCKS TO NEAR COLLAPSE. And in Loblaw stores across the country, a wave of blue Marine Stewardship Council logos is sweeping across seafood counters. Thanks to our precedent-setting partnership with the grocery retailer, consumers are enjoying a greater choice of eco-friendly seafood when they shop at Loblaw, which aims to ensure its entire range of seafood products is sustainable by 2013.

Gwaii Haanas: The First National Marine Conservation Area (NMCA) in Canada's Oceans

Decades of investment on the Pacific coast paid off in June with the designation of Gwaii Haanas ("Place of Wonder"), at the southern end of the Haida Gwaii archipelago. Seabirds, whales and dolphins are common sights in the spectacular seascape, which encompasses islands, deep-sea coral reefs, kelp forests and eelgrass beds.

Over the course of 20 years, WWF-Canada worked with the Haida Nation and local communities to build support for marine sustainability through public events, speakers, workshops, publications and school programs, while keeping pressure on federal decision makers to protect this ecological treasure.

The new 3,400 km² NMCA will mesh marine conservation with ecosystem-based management of coastal rainforest — a Canadian first. Together, Fisheries and Oceans Canada and the Haida Nation will define zones and guidelines for different uses, including habitat protection, shipping, tourism and sustainable fisheries.

"Gwaii Haanas is poised to become the first model of integrated management on the Pacific coast that really treats land and sea as one living system," says Darcy Dobell, WWF-Canada's Vice President, Pacific Region. "WWF-Canada will contribute our expertise in marine ecosystem management and conservation to that process."



Three healthy, productive and sustainable oceans that are ecologically rich and economically prosperous.

Partners in Conservation: The CSL Group Inc. and Habitat Stewardship Program (HSP)

Our ongoing right whale work received a significant boost over the past year from two major partners. A big thank you to The CSL Group Inc., whose five-year, \$750,000 donation continues to underwrite our achievements in protecting these endangered marine mammals. Their support, along with past contributions from Fred and Elizabeth Fountain, also helped us to leverage a \$243,000 grant from the federal government's Habitat Stewardship Program (HSP) for our right whale work over the past three years. Now a further \$350,000 from HSP will help us extend that success to other species at risk in Atlantic waters.

"WWF engages constructively with business and regulators to harness market forces that drive positive change; it's good for nature and good for business."

- Henry E. Demone, President and CEO, High Liner Foods Inc.

BEYOND OUR BORDERS &

According to the Chinese zodiac, 2010 is the year of the tiger. WWF is aiming to make that designation more than symbolic. Through a network-wide initiative, we're working to double the number of these top predators in the wild by the next Year of the Tiger, in 2022.

> As a member of the international WWF Network, we have an impact that reaches far beyond Canada's borders. Our TRAFFIC and tiger initiatives highlight just how global our vision is.

> Across Asia, tiger populations have been dropping dramatically as a result of poaching, shrinking habitat and conflicts with humans. Our "T×2" initiative tackles all three causes to help these magnificent creatures make a comeback. Through WWF's international TRAFFIC program, we're shutting down markets for tiger parts and products while beefing up enforcement of anti-poaching and smuggling laws.



In just one decade, tiger populations have shrunk nearly 50 per cent. Currently, only 3,200 exist in the wild.

To increase tiger habitat, which has shrunk to just seven per cent of its historic range, we're working to expand existing protected areas and create new ones. More protected areas will also enhance prey populations, so tigers aren't forced to turn to domestic animals for the food they need. This in turn reduces the major cause of human/tiger conflicts.

Meanwhile, WWF'S TRAFFIC team was out in force in Doha, Qatar in March, where the signatories to CITES, the Convention on International Trade in Endangered Species, were gathering to update this global treaty.

One of our biggest successes at this 15th Conference of the Parties (CoP15) was seeing Kaiser's spotted newt added to CITES Appendix I, making international commercial trade in this species illegal. Much of the credit goes to WWF-Canada's TRAFFIC team. In 2005, we brought world attention to Internet trade in this highly endangered salamander, found in just four mountain valleys in Iran.

The unanimous decision to protect Kaiser's spotted newt became one of the most reported stories from CoP15, while delegates called on governments around the world to address Internet trade in endangered species.

On other fronts, our WWF-Canada/TRAFFIC team trained more than a hundred U.S. wildlife inspectors to identify precious corals, while in Mexico we repeated our highly successful 2008 workshop for enforcement officers on identifying reptile skins.

CSI, Wildlife-Style

When you think "forensic science," chances are that scenes from CSI, not images of underwater corals, come to mind. But WWF-Canada's Ernie Cooper is proving that high-tech detective work can be just as valuable in pinpointing illegal trade in endangered corals — and thousands of other species — as it is in solving murder cases.

As a recently named Adjunct Professor at Simon Fraser University's School of Criminology and an Associate at the university's Centre for Forensic Science Research, Cooper has been developing new methodologies for coral identification.

"Wildlife forensics involves a wide range of disciplines, but the biggest focus is on identifying wildlife, parts and derivatives," he explains. "You can't stop illegal trade if you can't identify the species the products are made from."

In April, Cooper presented his research at the inaugural meeting of the Society for Wildlife Forensic Science in Oregon, the largest gathering of wildlife forensic scientists ever held.

GLOBALLY, ILLEGAL TRADE IN WILDLIFE IS ESTIMATED TO BE WORTH TENS OF BILLIONS OF DOLLARS A YEAR.

PEOPLE POWER

If a single voice can have an impact, imagine what happens when millions of Canadians speak up for a healthy planet. Through our programs, WWF-Canada is not just empowering individual eco-action — we're building a formidable constituency for conservation that fuels our work on every front.

> Every time someone switches off their lights during Earth Hour, commits to shrinking their footprint through our Living Planet Community, signs a WWF petition, donates to us or takes part in one of our campaigns, they're making that constituency even more powerful.

Hou

By offering a range of ways to get involved, both online and on the ground, we're fostering meaningful engagement with Canadians and, at the same time, sending a signal that decision makers in government and industry simply can't ignore: it's time for the transformational change our planet needs.



Earth Hour 2010 participation by the numbers:



Earth Hour

On March 27th millions of citizens across Canada and around the world switched off the lights in a powerful call for climate action. In just three years, this global WWF event has captured the public imagination in a big way, and grabbed the attention of decision makers. Earth Hour 2010 was our biggest yet, with a total of 128 countries participating.

Ten million Canadians who joined in found plenty to do in the dark, from bonfires and stargazing parties to unplugged concerts and an evening of candlelight, cocktails and canapés at the Fairmont Hotel Vancouver.

This year, we put the emphasis on year-round action. "Earth Hour is more than switching off lights for one hour, once a year. It's about sending a message to our world leaders that we want action on climate change," says WWF-Canada President and CEO Gerald Butts.

CANADA "The message of Earth Hour is simple. Climate change is a concern for each of us. Solutions are within our grasp."

- Ban Ki-moon, UN Secretary General



CITIES

Partners in Conservation: Loblaw

Simple actions have an impact. That's the philosophy behind a three-year partnership with Loblaw to encourage one million Canadians to up their green quotient through seasonal public action campaigns.

More than 50 restaurants across the country showcased how tasty a local and sustainable diet can be during our first-ever *Localicious* event, while our regional Sustainable Food Buying Guides helped eco-minded diners when cooking at home.

During *Sweater Day*, Loblaw turned down the thermostat at almost 1,000 stores from coast to coast by 3°C. Colleagues and employees sported sweaters, and encouraged their customers to do likewise, to demonstrate how simple changes in behaviour at work and at home can help save our planet. As a result, Loblaw reduced greenhouse gas emissions by about 5.6 tonnes in just one day.

Thousands of Canadians pinned their car keys to their shirt for a week and biked, walked, bladed or bussed instead of driving in support of our *Pin It for the Planet* campaign. Meanwhile, the *Green CommUnity School Granting Program* has begun distributing \$600,000 in grants to fund school-based environmental projects that deliver real-life lessons in sustainability.



80 per cent of Canadians say they are motivated to do more to reduce their personal and household impact.

Living Planet Community

In just two months, we doubled the size of our Living Planet Community — WWF-Canada's online site for Canadians who want to live more sustainably thanks to an enthusiastic response from Earth Hour participants. Across the country, nearly 39,000 members have signed up to learn more about the issues, take action and shrink their environmental footprint.

And shrink it they have. In January, our members hit a major milestone, collectively saving a total of 100,000,000 kg of greenhouse gases through measures like composting their kitchen scraps, setting their washing machine to cold and swapping energy-inefficient light bulbs for compact fluorescents.

By allowing each member to track their progress, we're helping them to see that small changes do add up — especially when they're multiplied by thousands of other eco-conscious Canadians from coast to coast.

Living Planet @ Work

Encouraged by the success of our Living Planet Community, we've launched Living Planet @ Work to foster a similar conservation ethic at the office, thanks to generous support through the Ontario Power Authority's Conservation Fund. Our pilot program proved so successful, we've already expanded it to seven companies and expect it to grow more in the coming year.

"We had green teams in our stores, but Living Planet @ Work created a focus point for employee engagement at head office. Through the program, our green team has found creative ways to get people talking about sustainability in the office. We've had some great results and it's just getting started."

- Katie Harper, Sears Canada

Walking the Talk

Our Living Planet Community members aren't the only ones shrinking their footprint! Thanks to our Sustainability@Work Committee, WWF-Canada is stepping a little more lightly on the planet. At the Canada Life CN Tower Climb for WWF-Canada, we diverted more recyclables from landfill than ever. Despite the greater number of climbers this year, we saw a whopping 43 per cent reduction in waste over 2009.

Less visible but just as important is the work we've put into developing procurement and travel policies designed to cut back our domestic and international air travel and source the majority of our supplies from a "green" list — policies that will pay off in measurable environmental benefits in the years to come.



Despite the greater number of CN Tower climbers this year, we saw a whopping 43 per cent reduction in waste over 2009.

CANADA LIFE CN TOWER CLIMB 2010 By the numbers:





A Different Kind of Engagement

WWF-Canada is fortunate to have a remarkable core of supporters who dedicate their time, effort and creative energies to directly benefit our organization. Many thanks to our Community Pandas who find creative ways to raise funds, the volunteers who help our office and our events run smoothly, and all the climbers who sweat their way to the top of the CN Tower for WWF every year.

Canada Life CN Tower Climb for WWF-Canada

In 2010, our supporters stepped up in impressive style to celebrate the 20th anniversary of the Canada Life CN Tower Climb for WWF-Canada. The sold-out climb raised a record-breaking \$1.3 million dollars and attracted everyone from couch potatoes to weekend warriors to top Canadian athletes.

Leading the way this year were the heads of four major Canadian companies, showing their commitment to climate action in our inaugural President's Challenge. Meanwhile, 450 volunteers ensured the event ran more smoothly than ever. A towering achievement!

Volunteer: Wanda Hall

When Wanda Hall decided to retire from her teaching career, she traded in her blackboard chalk for a panda costume. Since the Mississauga, Ontario resident began volunteering for WWF-Canada four years ago, she's proved to be a terrific mascot, serving up panda hugs and high fives at events like the Canada Life CN Tower Climb for WWF-Canada, the Green Living Show, Earth Hour and more. "This has been such a rewarding time," she says. "I have met the most brilliant and dedicated people."

Community Panda: Jordan Antonelli

In our books, Jordan Antonelli is top dog. The 10-year-old aspiring zoologist organized a WWF Dog Walk this year in Windsor, Ontario that raised more than \$1,000, along with awareness of our mission. "I think that preserving our planet's natural habitat is important to our survival," Jordan says. "Thank you WWF for inspiring me to do something meaningful and make a difference."

Strength in Numbers

WWF-Canada draws our strength from supporters who care passionately about a living planet and prove it through their actions. To everyone who contributed to our work in some way, shape or form over the past year, thank you! Looking forward, we plan to reach out to even more Canadians, providing more avenues to live more sustainably, speak up for the planet and support our work. Together, we're making a planet-sized impact.

TO ALL THOSE WHO GIVE TO WWF-CANADA, **THANK YOU.**

OUR DONORS We couldn't do it without you! Our work relies on the generosity of AND SUPPORTERS many individual donors, foundations, corporate partners, governments, organizations and volunteers. Support over \$1,000 in the form of

> donations, sponsorship, donated media, advertising and other gifts in kind received between July 1, 2009 and June 30, 2010 is recognized in the following list.

An asterisk (*) following a name recognizes support over 20 years or more. NOTE A plus sign (+) following a name recognizes in-kind or in-kind plus cash donations.

Gifts received after June 30, 2010 will be gratefully acknowledged in the 2011 Annual Report.

| Above \$1,000,000 | Coca-Cola Canada + | Loblaw Companies Ltd. |
|-----------------------|---|---|
| \$500,000 - \$999,999 | Gordon and Betty Moore Foundation | |
| \$100,000 - \$499,999 | AGF Management Limited* Francine & Robert K. Barrett Canon Canada Inc. + The CSL Group Inc. Domtar Inc. + Hewlett-Packard (Canada) Co. + Oak Foundation One Stop Media Group Inc. + Ontario Lottery and Gaming Ontario Power Authority RSA Sears Canada Inc. + STAPLES Canada Inc. Toronto Environment Office – City of Toronto + Toronto Star + Torys LLP* + Vale* WWF-Netherlands | ESTATES Estate of Fern Bovyer Estate of Mona Louise Campbell Estate of Earl Bodgener Clarke Estate of Stephen Mark Green Estate of Betty-Jane Inwood Estate of Agnes Vera Jenkinson Estate of Audrey Kunkel Estate of Silveria Ladek Estate of Edith Laura Thompson |

\$50,000 - \$99,999 A B

AbitibiBowater BC Hydro* + Bell Canada*

"As long as I can remember, I've been passionate about life on our planet in all of its wonderful forms and varieties. WWF's mission, goals and valuable work in Canada and around the globe have always truly inspired me, and I feel that leadership giving to WWF is one of the most important things I do. Over the years, I've tried to structure my giving in many ways, through gifts, of course, but also by volunteering my skills, business networking capabilities and time, and by encouraging others to do the same."

- Patricia Koval, donor and Chairman of the Board

Canada Life* + The Canadian Institute CTV Toronto + The Donald R. Sobey Foundation Fairmont Hotels and Resorts + Forest Products Association of Canada (FPAC) Government of Canada – Habitat Stewardship Program* Patricia A. Koval Titan Outdoor Canada + Unilever Canada Foundation Washington Marine Group

ESTATES

Estate of Norman Frederick Brown Estate of Lillian May Hayden Estate of Peggy Lawson Estate of Jack Brooks Lee Estate of Ralph Arthur Reinhold Estate of Erik H. Sellars-St. Clare Estate of Roy Leslie Wilson

\$25,000 - \$49,999

Boom 97.3 + Canadian Tire Corporation Limited Catalyst Paper Citytv + CN Tower + Copernicus Studios Inc. + Davis & Henderson Ltd. Michael and Honor de Pencier* Government of Ontario – Ministry of the Environment Investment Executive + Ivanhoé Cambridge Inc.

ESTATE PLANNING: BOB AND CORINNE FALCONER

For Toronto couple Bob and Corinne Falconer, putting WWF-Canada in their Wills is a logical extension of their long-time support for our organization. Originally attracted to WWF because of our success in creating positive changes both in Canada and abroad, the avid birders have been annual supporters since 1988. They have also chosen to leave a gift in their Wills to help ensure that nature's resources are available to future generations. *"We see it as a way of continuing our support into the future for the children of tomorrow,"* Corinne explains. Ivey Foundation* The J.M. Kaplan Fund, Inc. Liberté LoyaltyOne Inc. Michael Bow Professional Corporation Newstalk 1010 + Government of Ontario - Ministry of **Energy and Infrastructure** The Pat and John McCutcheon Charitable Foundation Procter & Gamble Inc. Research In Motion + Fred Smithers, O.C. **TD Bank Financial Group** Virgin Radio 999 + Bill and Janet Young 1 Anonymous Donor

ESTATES

Estate of Kate R. Clifford Estate of Hannah Beate Hoffman Estate of Donald Ralph Legg Estate of Esther Jean Macdonald Estate of Mary Margaret McAlpine Estate of Ruth Mechanicus Estate of Dorothy Elizabeth Taylor

\$10,000 - \$24,999

Allied Properties + Astral Media Outdoor + The Bargain! Shop Holdings Inc. Build-A-Bear Workshop® Bullrush Foundation Canadian Wildlife Federation Kathleen Crook & James Penturn The EJLB Foundation Frontiers North Adventures + The George Kostiuk Family Private Foundation Claude Giffin Peter C. Godsoe Grant Thornton LLP Scott M. Hand Erin Hogg* Donna Holton Suzanne Ivey Cook* The K.M. Hunter Charitable Foundation Kayak Foundation at The Calgary Foundation Stephanie & David Keeley The Kingfisher Foundation Arthur & Sonia Labatt Mackie Research Capital Corporation MBNA Canada

(continued on page 28)

ENDOWMENT FUNDS

For some donors, expressing their commitment to conservation means supporting WWF-Canada in perpetuity through an endowment fund.

"We're tremendously honoured when donors make this kind of permanent commitment," says President and CEO Gerald Butts. "It speaks both to the value of our work and the trust that people place in our organization."

Recently, we've been the recipient of two such legacies, both from dearly valued members of the WWF family. The Beryl Ivey Fund was created by long-time WWF supporter Beryl Ivey, who served on our Board of Directors and National Council for many years. In her Will, she left us an extraordinarily generous \$1 million bequest to continue the conservation work that meant so much to her.

Jennifer Headley, a vibrant conservation champion, passed away far too young. She was a Canadian working with WWF-UK when she was killed in a helicopter crash in Nepal in 2006, along with six WWF colleagues. For Jennifer's family, creating an endowment fund in her name was a way to ensure her contagious passion for conservation lives on and, as past WWF Director General Claude Martin said at a memorial service, cherish her example and honour her footprints.

We extend our gratitude to donors and their families for investing in WWF through the following endowments.

| 200 Canadians Trust |
|---|
| "1001" Nature Trust |
| Beryl Ivey Fund |
| Canadian Conservation Trust |
| Brocklehurt-Jourard Education Fund |
| Signatures Fund |
| The Kenneth M. Molson Fund for Endangered Birds |
| The Jennifer Headley Fund for a Living Planet |
| Sharlene Jessup Fund for a Living Planet |
| |

\$10,000 - \$24,999 (continued from page 27)

McGregor Socks + MediaVest + Dieter (Bill) W. Menzel Metro Toronto + The Midloch Foundation The Ocean Foundation Patrick and Barbara Keenan Foundation Hans & Margaret Scholz Scotiabank* Shaw Communications Inc. Sustainable Prosperity (University of Ottawa) To Infinity & Beyond Foundation Toronto Hydro Joe Vipond Walter & Duncan Gordon Foundation

ESTATES

Estate of Dorothy J. Ball Estate of Dorothy Cavanagh Estate of Aileen Ann Gwenllian Davis Estate of Phyllis Edsell Estate of Barbara Caroline Freeman Estate of Enid Mary Harris Estate of Walter Jenkins Estate of Diane McCarroll Estate of Elizabeth Mary Murphy Estate of Jennifer Ellen Naiberg Estate of Evelyn Saley Estate of Elizabeth Todd

\$5,000 – \$9,999 Accenture

Anne Marie Peterson Fund at The Calgary Foundation Chris Baldock Bell Canada – Employees and Retirees Jennifer Bottos & Andrew Smith Richard & Marilyn Bryll Gerald & Jodi Butts CAA South Central Ontario Carter Layne Charitable Fund CBS Outdoor + Cedar Valley Holdings Inc. Coco Paving Inc. Mark & Suzanne Cohon Barbara & Edward Crawford*

"As stewards of our planet, humans need to reduce our footprint to sustainable levels. I have found WWF-Canada and its dedicated people to be the most effective and rational spokesforce for sustainability. My work with prospects for oil in the Nova Scotia Gully years ago made me aware of the vulnerability of our ocean environment, which is why I support WWF's efforts to tackle global overfishing."

- Dieter (Bill) W. Menzel

Bob & Gayle Cronin Michael Cruickshank & Linda Campbell Jutta Dalton Roger & Janet Dickhout Marna Disbrow The Dr. James H. Day Foundation Dr. Ola H. Dunin-Bell & Allen W. Bell Ecorite **EnCana Cares Foundation Employee Association** John & Gay Evans Exclusive Advertising Inc. + Fath Group/O'Hanlon Paving Fred & Elizabeth Fountain Mike Garvey Bill & Pat Harris* Ernest Howard IMA Outdoor + Richard M. Ivey* Warren Jestin Jeff Kilpatrick + Lafarge Joannah & Brian Lawson Sharon Layne Leo Burnett Company Ltd. + John McCall MacBain McGeachy Charitable Foundation* William McKeown McLean Smits Family Foundation Elizabeth Miller The Mobile Spa +

\$5,000 - \$9,999 (continued from page 28)

Mountain Equipment Co-op + Multisportcanada New Roots Herbal Inc. Ontario Power Generation Employees' and Pensioners' Trust Debora Plummer Power Corporation of Canada* George Priniotakis & Erin O'Brien Quebec Environment Foundation + Sivaprakash Rajoo Rouge Media Group + Rupert's Land Operations Inc. Ann Southam* Lawrence Tanenbaum Jon Temme and Kelly Walker Temme Theweathernetwork.com + **Tolkien Trust** Barbara Vengshoel Warren's Imaging & Dryography Inc. +

Westport Innovations Inc. Dr. V. J. Wilson 3 Anonymous Donors

ESTATES

Anonymous Estate of John Wycliffe Hamilton Bell Estate of Catharine Bensley Estate of Francis Roy Blair Estate of Ida Daly Estate of Ruth Elizabeth Hodge Estate of Reginald William Jennings* Estate of Reginald William Jennings* Estate of Victor John & Ann Macklin Estate of Betty Love* Estate of Betty Love* Estate of Rosemary Kathleen Matthews Estate of Gary Stephen McMillan Estate of Margaret McWilliam Estate of Margaret L. Steckley Estate of Stephanie Taylor Estate of Joan Constance Trott

\$1,000 - \$4,999

Cassandra Adams Daryl Aiken AirGid Media & Imedge Communications + James Allan Jeffrey C. Allin & Lola Reid Allin Teressa Allison American Eagle Outfitters Canada Corporation Vivian Ammar Leslie & Marlene Amoils Evelyn & Douglas Anderson Ms. Mary Andrews* Apex Trust Hadley Archer & Fiona Stevenson Peggie Aspler Paul Azeff Kathryn & Nicole Babiski Joanne Bach Karen I. Backmann Mr. & Mrs. D. L. Bacon* Diana Bainbridge* Lillian Ruth Ball Barry Baptie Nicholas Barakett BareMetal.Com Inc. Mrs. N. Marina Barnstijn

Sue & Warren Barr Robin & Patricia Barstow Basic Spirit Inc. Sonja I. Bata* Ron Baxter* The BC Hydro Employees **Community Services** Fund (HYDRECS) **Geoff Beattie** Chris Beaudry Colleen Beaumier Dr. Cynthia Beck Graham Beck Keith Beckley & Martha Richardson* **Geoff Bennetts** Berliam Resources Inc. Paul Bernstein Berry Plastics **Ronald Billings** Colin Bisset Simon Blake-Wilson BMO Fountain of Hope – Ontario Region* Maarten Bokhout & Helena McShane* John Bonnycastle Mrs. Alice Bossenmaier Boutique Jacob Inc.

Dr. Brad Bowins Jane Brasher **Carol Briggs** Michael Brisseau Leanne Brothers Bunch Family Inc. **Burgess Veterinary** Mobile Services Mandi Buswell Warren Butler George & Martha Butterfield* Byron & Company Barristers & Solicitors George Caesar Robin Cameron* William L. & Dorothy Campbell* Lynne Campeau* Liliana Cardenas Steve Carleton Jessica Carn Geoff & Joyce Carnegie **Catherine Donnelly** Foundation Cemac Limited* David & Erika Chamberlain Fanny Chan Connie Chen Andrew Cheng

\$1,000 – \$4,999 (continued from page 29) Clarence Cheng Rachelle Chevalier Dr. Lesya Chlystra-Adehlph Cinders Fund at The Edmonton Community Foundation Peter Clark I. & J. Clement* Grahame Cliff Peter Clissold Coca-Cola Bottling Company L. M. Cole* Margaret J. Collins* Mark Collins Computershare Trust Company of Canada Contemporary Communications Ltd. aka NSB Marilvn Cook Dorothy A. Cook Joplin* Dwight Cooney Rick Cordeiro Katherine Corkery David Corrigan Mike Couvrette Frances Cowan Suzanne E. Cowan Margaret Cross* Sowmya Dakshinamurti C.W. Daniel Beth Dauk Jonathan Dawrant Eileen Day Dr. James Day Aloke De Sergio de Sousa* Dawne Deeley* Angelo Di Mondo Guy Dine Direct Energy Peter Droppo & Patricia Aben N. L. Louise Dryver Samuel & Claire Duboc Lee Dungey Marilyn Dunk David W. S. Dunlop Cynthia Dwyer Karl Dykhuis Dynamic Paint Products Inc. Dr. Martin H. Edwards

Ann & David Einstein Elisabeth Fulda Orsten Family Fund at the Strategic Charitable **Giving Foundation** En Tour Artist Products Incorporated **Environics Communications** Inc. Ms. Megan Eppen Escapes.ca Estee Lauder Csmtcs Ltd. Philip Evans* Lindsay Fehr Otto Felber Michael Ferrey Dr. Anthony L. Fields Mr. John Fincham* Wendy Findlay Jason Fiorotto & Tory Butler Ronda Fisher Fondation de la faune du Quebec* Dr. Ron Ford Joyce Ford-Watmore Basil & Margaret Franey Leslie Frankish Paul & Caroline Frazer* John Friendly* Pamela Fry Chris Fukushima M. J. Furness* Colin Fyfe* John Gagnon Cindy Gahunia Samantha Gales Penelope Gane Dr. Rosanne Gasse Janine Geddes Dr. Danielle Gelinas* Karen Genge David George* Patrick Gillette Jack Gingrich* Carl V. Gladysz & Joan Gladysz Ms. Dorothea Godt William Goff Elspeth Gonzales-Moser Andrew Goss Government of Canada -**Environment** Canada

Cordell Grant Heather Grant Shirley Beatrice Grant Grassroots Advertising Inc. + Laurel Gray Green Living Enterprises Inc. **Regine Gries*** Tracey Griffin Peter Grundmann Guru Gobind Singh Children's Foundation Liz Haan* Wanda Hall Herb & Marion Hallatt Kay Hambleton* Judith Hanebury Bruce Hanna Warren Harding Margaret Hawton Tim Hayman Andrea Heal Dr. Donald Hedges Heather Henson David Hertes Jane Hess* June Hewson Marilyn Hickox Dr. Michelle Hladunewich April & Norbert Hoeller Jack Holway Hot, Cold & Freezing Eva Howe Thomas Howe Brian & Leanne Howes Judy Howsam* HTO TO GO + Maureen Huber Suzanne Huett Hughes Containers Limited Eleanor Hull **Kevin Hutchings** Don & Karen Hutchison Stephanie Hutten Hydro One - Employee's & Pensioner's Charity Trust Fund Kade, Charles & Richard & Edna Iacuelli Immunology Infogest Direct Marketing

\$1,000 – \$4,999 (continued from page 30)

ING DIRECT Interprovincial Corrosion

Control Co. Ltd. Dr. Nancy Ironside* Alice Irwin James Irwin Melanie Isbister* Garry Ismond Jackman Foundation Laura & Colin Jackson James N. Allan Family Foundation* Kenneth Jewett **JI** Properties Jill Higgins Legacy Fund at The Calgary Foundation Joe Badali's Ristorante + Michael & Ruth John Craig Johnston & Lois Currie Johnston J. Derek Johnson* Annelise Jorgensen Mark Jowett Gunter Kahlen Alan Kapler Kapoor Investments Ltd. Kapoor Singh Siddoo Foundation Jennifer Katzsch Kevin & Heather Kavanagh Dr. Jack Keith Jacob & Maie Kellerman Kellogg

"For our 'green' wedding last summer, we minimized the environmental footprint of our celebration as much as possible. We requested guests give a donation to WWF-Canada in place of traditional gifts and other 'stuff'. This sentiment truly reflects our love for nature. We were proud to support WWF-Canada's conservation work and have our special day reflect the values we cherish as a couple."

– Jennifer Black and Kyle Mitchell

Hagen Kennecke Kenneth J. Hoyle Strategic Planning & Management* Carolyn Kiddle Kiessling/Isaak Family Killarney Beach Public School Natasha Kinloch Sandra Knight & Georges Erasmus* Wendy Konsorada Dr. Donald Koval* Kraft Canada Mrs. Nirupama Kumar & Dr. Alok P. Sood Lori Labatt* Godwin Lai Mr. Abhay Lakhanpal Jennifer Lea* Robert J. Leask Esther Lee Michael & Ann Lees Leo Boutique Fashion Inc. Marie Leonard Marcel Leroux LGL Limited environmental research associates* Elaine Lindo Grant Linney* **Tina Listigovers** Debra Little Living Planet Circle Member* Lobban Stroud Ltd. Heather Lockhart Tracy Logan & John Hogg Dr. W. Paul Loofs* Jon Love Sue Lowe **Rich Lowenberg** Dr. Alec Lupovici Hartland M. & Eve G. MacDougall* Lori MacEwen Rod MacFadyen* Dave Macfarlane Rev. Shelagh MacKinnon Mr. Terry Malden Jane W. Manchee* Mantoria Inc. Manulife Financial

Brock Martin Simon Marwood Sue & Biff Matthews* Wayne Matthews & **Maureen Pennington** Ms. Jennifer McAleer Mr. Kevin & Ms. Cathy McAllister Karen McClure Patricia, Curtis & Daniel McCoshen Mr. & Mrs. James McCowan Robert J. McCready Andrew McDonald Sean McDonald Karen McGeean Jan McGregor* Gloria McIntyre Kelsie McKay Anne McKenzie June McLean* Anne McLellan McMillan Family Foundation Jay McMurray Joyce & Gary McMurray David Melone Christine Meyer* Kelly Moffatt Gary Montani Montessori School of Kleinburg Helen & Stewart Moore* Greg Moran & Mindy Gordon* Iain & Alicia Morrish Llovd Morrison **Christine Mortveit** Jane A. Mottershead* Ami Muranetz Robert Nadeau & Marie Leonard NavHouse Corporation Jana Neal Nellis Roy Moyer & Mary Elizabeth Moyer Memorial Trust through the Victoria Foundation Brad Nelson W. Nelson* NFO CF Group Michael Norgrove* NOW Magazine + David Oberg William & Norma O'Connor

\$1,000 - \$4,999 (continued from page 31) Shellev Odishaw Mike Olizarevitch Lisa Onisto Nir Orbach Seamus O'Regan Kenton Otterbein Otto's Subaru Ralph Overend Timur Ozelsel Cyril Paciullo Peter Panopoulos Igor Pashutinski* Murray Paton & June Leong* R. Anne Patterson Pearson Longman ESL Martha & Mike Pedersen M. Jane Phillips* Pili Pala Press Pilkington-Henniger Charitable Trust Pizza Pizza + PlantBest, Inc. Dr. Danuta Podkomorska Brayton Polka Nicholas J. Poppenk David Powell* The Powis Family Foundation Kevin Pretty George Prieksaitis Sandra Priest Valerie Pringnitz Projeny Inc. Pro-Tam Inc. **Provincial Employees** Community Services Fund Wendy Pullan Pumped Inc. + William Quinlan Shannon Rancourt Randonnee Tours Inc. Ms. Andrea J. Raper Troy Rathbone RAWLCO Radio Ltd Phil Regier* Robert Rice Lorraine Richardson Thomas Richter Richard W. Rinn* Gerry Rocchi Brian Roche Nathalie S. Rockhill Debbie Romanko

Philip Rosso & Marilyn Sanders Jason & Cheryl Roth* Mildred Rothstein Mr. Joseph Rotman Dr. Robert Russell Doreen E. Rutherford* Elizabeth Ryan Dean W. Salsman Andrew Sass Andrea Sazwan The Schad Foundation Ed Scherer John Michael Schwarzkopf Scott Family Ms. Jacqueline Scott Susan Sedgwick James & Colleen Seidel* Priscilla Seltenrich Senator O'Connor College School R. Shannon Alexandra Shaw Elizabeth Sifton* Dr. Dusan Sijan Camillo Silvestri* Simbas Limited Robert & Valerie Simons Mrs. Heather Singer MacKay Tana Skene S. J. Skinner* Sally Smallwood & Cameron Algie C. W. Smith Janine Smith Dr. John Sollazzo The Somerset Foundation Patrick Soong Olivier Sorin Carl & Jennifer Spiess* Carole Y. Spread Ms. Judith Sproule* Sprucegrove Investment Management Jack & Akke Spruyt Campbell & Joanna Stacey Ed Stahl Kelli Stang Stephen Eby Memorial Fund at the Toronto **Community Foundation** Jenny Stephens

Tim & Nalini Stewart The Study Student Council James Sutherland Eleanor Swainson Kevin Swanson Thea Sybrandy **Eveliene Symonds** Amy Tam Mary Beth Taylor & Scott McFadyen S. Thomson* Ms. Deborah Todd William Toole & Pamela Rhodes Christina Topp & Ed Walsh Toronto Roller Derby League (ToRD) Inc. Tim Trant Paul Treiber Rev. Ronald Trojcak Robert Tucker Nathanael Tweed Dr. Colin Ucar Rob Unruh Sandra Usik Laurie Usypchuk **Richard Vaillancourt** Albertus A.J. Van Den Bergh Brian Van Steen & Katerine Dupuis The Varshney Family Abraham P. Vermeulen P. Dawn Villermet Lynn Voortman Sonya Wall* Leo Walsh Shelly Walsh Wolfgang Walz Bruce Wareham Way Key International Inc. Anthony Webb* Ms. Karen Webb* Deb Weiers* Ingo Weigele **Richard Weingardt** Horst Werneburg Brian Westerberg Dr. R. William & Diane Knight Catherine E. Willson Janice Willson Phillip Wilson*

| \$1,000 - \$4,999 | Patrick Winder | ESTATES | Estate of Clifford Reginal |
|--------------------------|---------------------------|--------------------------------|----------------------------|
| | The Winnipeg Foundation – | Estate of John William Baker | Stiller |
| (continued from page 32) | Triple A Fund | Estate of Claire Alma Blois | Estate of Daphne Mauree |
| | Walter Witowski | Estate of Jennifer Headley | Thomas |
| | | | |
| | Ms. Ellen Wolper | Estate of Judith Lynn | Estate of George Alfred |
| | Joanne Wright* | McIntosh | Winchcombe |
| | Patricia Wright | Estate of Norma Nadolny | |
| | WWF-Denmark | Estate of Lucy May Robertson | |
| | York House School | Estate of Kathleen Scrivener | |
| | Dr. Tsai Hsing Yu | Estate of Eric William Sillick | |
| | Mrs. Natallia Zharykava | | |
| Special thank you to | 360 The Restaurant | Indigo Books & Music Inc. + | teas by voudou + |
| these additional | at the CN Tower + | Kiehl's + | Via Rail Canada + |
| event supporters. | Coty Canada Inc. + | Mobile Business | Wasteco + |
| | Duke's Cycle + | Communications Ltd. + | Whole Foods Market + |
| | Fourth Wall Media Inc. + | Quince Restaurant + | |
| | | - | |

THE 50+ CLUB

No, we're not talking age! Many, many thanks to our elite group of Volunteers who each contributed more than 50 hours of their time over the past year. You're a very special part of the WWF-Canada team.

Ken W. Cramer Daniela Diz Maria Ferreira Brittany Finucci Alison Fischer Gail Hamel Chihoe Ho Olga Hropach Candice Inman Yashar Javadi Aggie Jenkinson Victoria Jordan Anna Kesberg Sean Kim Jennifer Kydd Julie Lamb Angela Leung Emma Nicholson Theresa Ogurian Clayton Papillon Allison Paul John Philip Policarpio Kristina Rapson Shaima Talaat Niky Talebiani Steven T. Tiainen David von der Porten Ann Walsh Julia Ward Sarah Zachariah

WWF-CANADA VOLUNTEERS By the numbers:

> Volunteers across Canada

10,032 hours donated

Approximate dollar value of donated time \$163,984



WWF-CANADA FINANCIALS

FINANCIAL Stewardship for The long term

Financial stewardship is key to achieving our conservation and fundraising goals and fulfilling donor expectations. We therefore ensure we have:

- a strong internal control environment
- · effective governance over all operations; and
- an annual independent audit of our financial records.

In addition to producing our annual report, we provide detailed reports to all our major donors that describe how their money was spent and the conservation gains that were achieved with these funds.

In Fiscal 2010 (year ended June 30, 2010), we raised \$21.2 million. We invested \$14.8 million in our conservation work.

We increased our expenditure in fundraising, primarily with the introduction of Faceto-Face door and street fundraising. This, combined with impact of revenue being \$1.5 million below the prior year, resulted in our Fundraising and Administration costs rising to 28.9% of revenue. Over the past five years, this percentage has ranged from 19% to 28.9% with an average of 23%. Each year the percentage is affected by revenue variation and/or changes in our fundraising strategy, as we adjust to new market conditions. While variations are unavoidable, particularly in difficult economic conditions, we are committed to ensuring that, over the long haul, the maximum amount of dollars are used for conservation results.

COMMENTARY ON Financial results For 2010

Prolonged difficult economic conditions caused a drag on revenues in Fiscal 2010.

- Overall revenue was \$1.5 million below the prior year, a drop of 7%.
- Revenue from Major Gifts was below the prior year due to donors responding to a number of major global events such as the tragic Haitian earthquake.
- Increases in revenue from partnerships with industry and a very successful CN Tower Climb event offset some of the Major Gift decline.

We drew down some of our discretionary operating reserves to support conservation spending and maintain momentum in our conservation work, which is focused on the priority goals related to water, climate, and people. We are pleased that our new focus is delivering conservation results which are highlighted earlier in this report.

Despite the pressure caused by declining revenue, we maintained our fundraising infrastructure and also adjusted our fundraising approaches to the new economic and social conditions. We expect an increase in revenue in F2011 and future years. This will result in dividends of important and enduring conservation wins.





WWF-CANADA FINANCIAL STATEMENTS

World Wildlife Fund Canada and World Wildlife Fund Canada Foundation

Summarized Combined Statement of Financial Position

| As at June 30, 2010 (in thousands of dollars) | 2010 | 2009 | 2008 |
|---|-----------|-----------|-----------|
| Assets | | | |
| Current assets | 9,366 | 10,452 | 13,577 |
| Investments at fair value | 9,309 | 9,012 | 9,356 |
| Property and equipment | 1,486 | 1,219 | 580 |
| | \$ 20,161 | \$ 20,683 | \$ 23,513 |
| Liabilities | | | |
| Current liabilities | 827 | 1,242 | 1,775 |
| Total Assets & Liabilities | \$ 19,334 | \$ 19,441 | \$ 21,738 |
| Fund Balances | | | |
| Operating funds | | | |
| Unrestricted | 1,542 | 2,137 | 2,536 |
| Restricted | 5,403 | 5,336 | 5,616 |
| | \$ 6,945 | \$ 7,473 | \$ 8,152 |
| In Trust and Other Capital Funds | 9,485 | 9,331 | 10,320 |
| Planned Giving Fund | 1,418 | 1,418 | 2,686 |
| Property and Equipment Fund | 1,486 | 1,219 | 580 |
| Total | \$ 19,334 | \$ 19,441 | \$ 21,738 |

WWF-CANADA FINANCIAL STATEMENTS

World Wildlife Fund Canada and World Wildlife Fund Canada Foundation

Summarized Combined Statement of Operations and Changes in Fund Balances

| For the year ended June 30, 2010 (in thousands of dollars) | 2010 | 2009 | 2008 |
|--|-----------|-----------|-----------|
| Revenue | 21,167 | 22,675 | 26,745 |
| Expenses | | | |
| Conservation expenditure | 14,778 | 18,049 | 16,244 |
| Fundraising and administration | 6,122 | 5,714 | 5,655 |
| Amortization | 434 | 333 | 335 |
| Total Expenses | \$ 21,334 | \$ 24,096 | \$ 22,234 |
| Excess (deficiency) of revenue | | | |
| over expenses for the year | (167) | (1,421) | 4 ,511 |
| Fund balances – Beginning of year | 19,441 | 21,738 | 16,145 |
| Adjustment to investment values | | | |
| – July 1, 2008 | _ | _ | 1 ,758 |
| Net change in unrealized gain/(losses) | | | |
| on investments | 60 | (876) | (676) |
| Fund balances – End of year | \$ 19,334 | \$ 19,441 | \$ 21,738 |

For copies of the combined financial statements and the auditors' report, please go to wwf.ca/auditorsreport, or contact our Finance Department at ca-panda@wwfcanada.org

> WWF-Canada Additional Financial Information



WWF-CANADA BOARD OF DIRECTORS

(as at October 15, 2010)

| Honorary Chair | Sonja Bata | |
|--------------------|-----------------------------|--|
| Honorary Directors | The Rt. Hon. John Turner | Partner, Miller Thomson LLP |
| | Brock Fenton | Chief Scientific Advisor Professor Emeritus of Biology, University of Western Ontario |
| Chairman | Patricia Koval | Partner, Torys LLP |
| Directors | Daryl Aitken | President, Dashboard Communications |
| | Mark Cohon | Commissioner, Canadian Football League |
| | Roger Dickhout | President and CEO, Pineridge Foods Inc. |
| | Don M. Enns | President, Day One Ventures Ltd. |
| | Mike Garvey | Corporate Director |
| | Scott Hand | Corporate Director |
| | Sasha Jacob | President & CEO, Jacob Securities Inc. |
| | Jack Keith | Foundation Director |
| | Sonia Labatt | Associate, Centre for Environment, University of Toronto |
| | Seamus O'Regan | Broadcast Journalist and TV Host |
| | Steven Page | Musician |
| | Paul Taylor | Corporate Director |
| | Tanny Wells | Chestnut Park Real Estate Ltd. and Corporate Director |
| | Alexandra Weston | Founder and President, ASC Public Relations |
| | Phyllis Yaffe | Corporate Director |

WWF-Canada's Board of Directors is made up of a committed group of volunteers who come from various walks of life. A director's initial term is four years. A director may serve a second successive or non-successive four-year term.

Declaration of Remuneration

No board member receives remuneration in his or her role as a director.

WWF-CANADA SENIOR STAFF

(as at October 15, 2010)

| President and CEO | Gerald Butts | |
|--------------------------------------|----------------------|--|
| Senior Staff Reporting to the CEO | Hadley Archer | VP, Strategic Partnerships & Development |
| | Grahame Cliff | VP, Finance & Administration & Chief Financial Officer |
| | Darcy Dobell | VP, Pacific Region |
| | Arlin Hackman | VP, Conservation and Chief Conservation Officer |
| | Robert Rangeley | VP, Atlantic Region |
| | Christina Topp | VP, Marketing & Communications |
| Other Senior Staff | Monte Hummel | President Emeritus |
| | Steven Price | Senior Director, Conservation Science & Practice |
| Directors | Leah Anagnostopoulos | Human Resources |
| | Jeffrey Chu | Program Operations |
| | Ernie Cooper | TRAFFIC and Wildlife Trade |
| | Monica Da Ponte | Strategic Partnerships |
| | Ruth Godinho | Donor Relations & Services |
| | Janice Lanigan | Annual Giving |
| | Joshua Laughren | Climate and Energy Program |
| | Rosemary Ludvik | Advancement Research |
| | Tony Maas | Freshwater Program |
| | Jeremy Marten | Marketing |
| | Robert Powell | Mackenzie River Basin |
| | Udayan Purushothaman | Controller |
| | Bettina Saier | Oceans Program |
| | Carolyn Seabrook | Program Operations |
| | Mary Beth Taylor | Development |
| | Martin von Mirbach | Arctic Program |

CONTACT US WWF is committed to keeping our members, donors, partners, and the general public informed about the work we do, how we do it, and what we think about issues that have a direct link to our work.



Join us online:

- visit our website (wwf.ca)
- follow us on Twitter (twitter.com/WWFCanada)
- find us on Facebook (facebook.com/WWFCanada)
- join our Living Planet Community (community.wwf.ca)

Sign up for our Monthly Panda Mail e-newsletters (wwf.ca)

We'd love to hear from you! If you'd like more information, or have questions, concerns or feedback, you can contact us at:

TORONTO

245 Eglinton Avenue East, Ste. 410, Toronto, ON M4P 3J1 Tel: 416-489-8800

For service or inquiries in English or French: 1-800-26-PANDA (72632) ca-panda@wwfcanada.org

HALIFAX

5251 Duke Street Duke Tower, Ste. 1202 Halifax, NS B3J 1P3 Tel: 902-482-1105

MONTREAL

800 René-Lévesque Blvd. W., Ste. 1050 Montreal, QC H3B 1X9 Tel: 514-871-4133

OTTAWA

30 Metcalfe Street, Ste. 400 Ottawa, ON K1P 5M4 Tel: 613-232-8706

PRINCE RUPERT

#3-437 3rd Avenue West Prince Rupert, BC V8J 1L6 Tel: 250-624-3705

ST. ALBERT

21 Perron Street, Ste. 200 St. Albert, AB T8N 1E6 Tel: 780-459-WILD (9453)

ST. JOHN'S

TD Place, Ste. 305, 140 Water Street St. John's, NL A1C 6H6 Tel: 709-722-WILD (9453)

VANCOUVER

409 Granville Street, Ste. 1588 Vancouver, BC V6C 1T2 Tel: 604-678-5152

Please note that we take your privacy very seriously. Under the federal government's privacy legislation (Personal Information Protection and Electronic Documents Act), WWF-Canada has a senior staff member responsible for overseeing our compliance with the laws associated with privacy and confidentiality that affect staff, donors, and the general public.

FOR A LIVING Planet_{\$\$\$}

As a WWF supporter, you're one of more than five million people around the world helping to protect a living planet. By funding our work, you're creating the most meaningful legacy possible for your children, their children, and all species that call this planet home. Thank you. Together, we're a powerful force for conservation.



anet

WWF-Canada by the Numbers

1967



hours donated by WWF-Canada Volunteers in fiscal year +150,000

WWF-Canada has more than 150,000 supporters



Why we are here

We are creating solutions to the most serious conservation challenges facing our planet, helping people thrive with nature.

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